# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND REPORT ON AUDIT OF FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018



#### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND

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#### ANNUAL STATEMENT FOR THE INITIAL PERIOD ENDED DECEMBER 31, 2019

New Jersey Dep	artment of Insurance Jo	oint Insurance Fund Code	e:		_		
Joint Insurance F	und Name:	NEW JERSEY CO	DUNTIES EXCESS	INSURANCE	FUND		
Street Address:			Mail Address:	C/O PERMA			
			<b>-</b>	9 CAMPUS I	DRIVE		
			_	SUITE 216			
			_	PARSIPPAN	IY, NJ 07054	-	
Primary location	of books and records:		PERMA, 9 CA	MPUS DRIVE			
-			SUITE 216, PA				
Statement Conta	act Person:	PAULINE KONTOMAN	NOLIS, CPA	_Phone No.	( 201 ) 51	8-7023	
		EXECUTIVE	COMMITTEE				
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Chairman	ROSS ANGILELLA	ı	JOHN KELLY	- ^			
Secretary	TIMOTHY SHEEHAN		EDMUND SHE				
	JANETTE KESSLER SANDER FRIEDMAN		LILLIAN NAZA LAURA SCUT				
	KIMBERLY WOOD	V	TERI O'CONN				
	KINDERLY WOOD		TERTOCONN	UK			
		EXECUTIVE COMM	ITTEE ALTERNATI	ES			
	ANNA MARIE WRIG	HT	_				
	CARL BLOCK						
	RAISSA WALKER						
	EUGENE ESQUIVEL	-	_				
State of	NEW JERSEY						
County of	CAMDEN	<u> </u>					
ROSS AN	GILELLA (Chair	man). TIMO	THY SHEEHAN	(Secretary),	of the	NEW	
	TIES EXCESS INSURA				worn, each fo		
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	Chair	man	_	Secretary			
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			(ii) Date filed				
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Subscribed and	sworn to before me the day of	, 2020					
		, 2020					



#### INDEPENDENT AUDITOR'S REPORT

**Board of Commissioners** New Jersey Counties Excess Joint Insurance Fund 9 Campus Drive Suite 216 Parsippany, NJ 07054

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the New Jersey Counties Excess Joint Insurance Fund (the "Fund") as of and for the years ended December 31, 2019 and 2018, and the related notes to the financial statements, which collectively comprise the Fund's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States and in compliance with audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Commissioners New Jersey Counties Excess Joint Insurance Fund

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Fund as of December 31, 2019 and 2018 and the changes in its financial position and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and other required supplementary information listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Fund's basic financial statements. The accompanying supplementary schedules as listed in the table of contents are not a required part of the basic financial statements and are presented for purposes of additional analysis. The accompanying supplementary schedules listed in the table of contents are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the accompanying supplementary information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated September 24, 2020 on our consideration of the Fund's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering the Fund's internal control over financial reporting and compliance.

Respectfully Submitted,

Bouma 1 Compy LLP

Bowman & Company LLP Certified Public Accountants

& Consultants

Voorhees, New Jersey September 24, 2020



### AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

#### **INDEPENDENT AUDITOR'S REPORT**

Board of Commissioners New Jersey Counties Excess Joint Insurance Fund 9 Campus Drive Suite 216 Parsippany, NJ 07054

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u> issued by the Comptroller General of the United States, and in compliance with audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey, the financial statements of the New Jersey Counties Excess Joint Insurance Fund (the "Fund") as of and for the year ended December 31, 2019, and the related notes to the financial statements, which collectively comprise the Fund's basic financial statements, and have issued our report thereon dated September 24, 2020.

#### Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Fund's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. Accordingly, we do not express an opinion on the effectiveness of the Fund's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Fund's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Board of Commissioners New Jersey Counties Excess Joint Insurance Fund

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Fund's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under <u>Government Auditing Standards</u> and audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Fund's internal control or on compliance. This report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u>, audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey in considering the Fund's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Respectfully Submitted,

Bowman & Company LLP
Certified Public Accountants
& Consultants

Voorhees, New Jersey September 24, 2020

#### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND

#### Management's Discussion and Analysis - Unaudited

This section of the annual financial report of the New Jersey Counties Excess Joint Insurance Fund (the "Fund") presents a discussion and analysis of the financial performance of the Fund for the years ended December 31, 2019, 2018 and 2017. Please read it in conjunction with the basic financial statements that follow this section.

#### **Overview of Basic Financial Statements**

The Fund's basic financial statements are prepared on the basis of accounting principles generally accepted in the United States of America for governmental entities and insurance enterprises where applicable. The primary purpose of the Fund is to provide property and casualty insurance coverage for county insurance commissions that are members of the Fund. The Fund maintains separate enterprise funds by incurred years and line of coverage. The basic financial statements are presented on an accrual basis of accounting. The three basic financial statements presented are as follows:

Comparative Statements of Net Position – This statement presents information reflecting the Fund's assets, liabilities and reserves, and net position. Net position represents the amount of total assets less total liabilities and reserves.

Comparative Statements of Revenues, Expenses, and Changes in Net Position – This statement reflects the Fund's operating revenues and expenses, as well as non-operating items during the reporting period. The change in net position for an enterprise fund is similar to net profit or loss for any other insurance company.

Comparative Statements of Cash Flows – The comparative statements of cash flows is presented on the direct method of reporting, which reflects cash flows from operating, investing and noncapital financing activities. Cash collections and payments are reflected in this statement to arrive at the net increase or decrease in cash for the year.

#### **Financial Highlights**

The following tables summarize the Net Position and results of operations for the Fund as of and for the years ended December 31, 2019, 2018 and 2017.

Summary Statements of Net Position 2019 to 2018 Change							
	12/31/2019	12/31/2018	12/31/2017	<u>Amount</u>	Percentage		
Assets							
Cash & Cash Equivalents	\$15,263,593	\$12,775,678	\$ 18,531,960	\$ 2,487,915	19.5%		
Investments	15,347,989	15,028,093	4,945,280	319,896	2.1%		
Contributions and Other Receivables	943,043	45,529	348,931	897,514	1971.3%		
Other Assets	394,690		192,402	394,690	100.0%		
Total Assets	31,940,315	27,849,300	24,018,573	4,091,015	14.7%		
Liabilities, Reserves & Net Position							
Liabilities and Reserves							
Loss Reserves	14,185,237	12,402,059	13,262,954	1,783,178	14.4%		
Other Liabilities & Reserves	2,047,169	528,021	290,010	1,519,148	287.7%		
Total Liabilities and Reserves	16,232,406	12,930,080	13,552,964	3,302,326	25.5%		
Net Position - Unrestricted	\$ 15,707,909	\$ 14,919,220	\$ 10,465,609	\$ 788,689	5.3%		

Net position increased by \$788,689 from 2018 to 2019 or 5.3%. Comparatively, net position had increased by \$4,453,611 from 2017 to 2018 or 42.6%. The Fund recognized a 14.7% increase in its assets and a 25.5% increase in liabilities from 2018 to 2019. Comparatively, the Fund recognized a 15.9% increase in its assets and a 4.6% decrease in liabilities from 2017 to 2018.

Summary Statements of Revenues, Expenses, and Changes in Net Position 2019 to 2018 Change							
	12/31/2019	12/31/2018	12/31/2017	<u>Amount</u>	Percentage Percentage		
Operating Revenue							
Regular Contributions	\$ 23,667,187	\$ 21,302,329	\$ 21,070,063	\$ 2,364,858	11.1%		
Operating Expenses:							
Provision for Claims and Claims							
Adjustment Expenses	2,964,126	(208, 365)	2,199,398	3,172,491	1522.6%		
Excess & Ancillary Insurance							
Premiums	16,616,900	15,124,286	14,902,491	1,492,614	9.9%		
Administrative Expenses	1,920,427	1,666,735	1,652,099	253,692	15.2%		
Total Operating Expenses	21,501,453	16,582,656	18,753,988	4,918,797	29.7%		
Operating Income	2,165,734	4,719,673	2,316,075	(2,553,939)	-54.1%		
Non-Operating Revenue:							
Investment Income	622,955	233,938	34,373	389,017	166.3%		
Return of Surplus	(2,000,000)	(500,000)	(200,000)	(1,500,000)	300.0%		
Change in Net Position	\$ 788,689	\$ 4,453,611	\$ 2,150,448	\$(3,664,922)	-82.3%		

#### **Financial Highlights Continued**

Effective March 1, 2010, the Camden County Insurance Commission and the Gloucester County Insurance Commission formed the New Jersey Counties Excess Joint Insurance Fund (the "Fund"). The Fund was established under N.J.S.A. 40A:10-36 and N.J.A.C. 11:15-2, which authorizes the establishment of a joint insurance fund for the purposes provided by law. This was based on the Commissions' determination that cost savings and efficiencies can be achieved if the two commissions share the cost of excess insurance claim management and services and consolidation of insurance policies. Subsequently, Union County joined the Fund in 2011 and subsequently formed its' own insurance commission; the Burlington County Insurance Commission, Cumberland County Insurance Commission, and Salem County Insurance Fund Commission (subsequently left the Fund 12/31/17) joined the Fund in 2012, Hudson County, Mercer County Insurance Fund Commission, and Ocean County joined the Fund in 2014, Atlantic County Insurance Commission joined the Fund in 2015 and Monmouth County joined the Fund in 2019.

The Fund's total assets at the end of the tenth year of operations were \$31,940,315 and total liabilities and reserves were \$16,232,406 resulting in an unrestricted net position of \$15,707,909.

The provision for claims and claims adjustment expenses of \$2,964,126 is composed of \$4,677,703 of current fund year expense and an adjustment to prior year's expenses of (\$1,713,577).

Insurance premiums represent premiums paid to excess carriers for coverage on claims in excess of the Fund's self-insured retentions points and various ancillary coverages.

In 2019, investment income was \$622,955 due to the large cash balance invested in money markets and investments.

#### **Economic Conditions**

The future financial position of the Fund will be impacted by trends in medical costs, which affect workers compensation costs. The Fund will attempt to offset these trends by reducing accident frequency and severity, and by streamlining claims processing and management.

#### **Contacting the Fund's Management**

This financial report is designed to provide the New Jersey Counties Excess Joint Insurance Fund members and the Department of Banking and Insurance of the State of New Jersey with a general overview of the Fund's finances and to demonstrate the Fund's accountability for the public funds it receives. If you have any questions about this report or need additional financial information, contact the Executive Director of the New Jersey Counties Excess Joint Insurance Fund's office located at 9 Campus Drive, Suite 216, Parsippany, New Jersey 07054 or by phone at (201) 881-7632.

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND COMPARATIVE STATEMENTS OF NET POSITION AS OF DECEMBER 31, 2019 AND 2018

	<u>2019</u>	<u>2018</u>
<u>ASSETS</u>		
Cash and Cash Equivalents Investments Contributions Receivable Interest Receivable Refund Receivable Prepaid Expenses	\$ 15,263,593 15,347,989 9,787 77,985 846,271 394,690	\$ 12,775,678 15,028,093 19,565 25,964 -
Total Assets	31,940,315	27,849,300
LIABILITIES AND RESERVES		
Liabilities: Accrued Administrative Expenses	47,169	13,777
Accrued Excess Insurance	-	14,244
Authorized Return of Surplus	2,000,000	500,000
Total Liabilities	2,047,169	528,021
Claims Reserves:		
Case Reserves	5,846,623	5,641,230
IBNR Reserves	9,810,444	8,032,895
Less Reserve Discount	(1,471,830)	(1,272,066)
Total Reserves	14,185,237	12,402,059
Total Liabilities and Reserves	16,232,406	12,930,080
NET POSITION		
Unrestricted	\$ 15,707,909	\$ 14,919,220

The accompanying Notes to Financial Statements are an integral part of this statement.

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND COMPARATIVE STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

	<u>2019</u>	<u>2018</u>
Operating Revenue:		
Regular Contributions	\$ 23,667,187	\$ 21,302,329
Operating Expenses:		
Provision for Claims and Claims Adjustment Expenses		
Current Fund Year Expense	4,677,703	3,803,697
Adjustment to Prior Years Expense Provisions	(1,713,577)	(4,012,062)
Excess Insurance Premiums	13,171,244	11,930,500
Ancillary Insurance Premiums	3,445,656	3,193,786
Administrative Expenses:		
Actuary	22,081	22,081
Attorney	15,000	15,000
Auditor	15,090	13,776
Internal Auditor	12,922	16,100
Claims Administrator	74,585	66,000
Fund Administrator	653,093	598,685
Miscellaneous Expenses	3,866	13,027
Risk Management Consultant	102,124	100,000
Safety Director	400,316	379,433
Treasurer	15,000	15,000
Underwriting Managers	606,350	427,633
Total Operating Expenses	21,501,453	16,582,656
Operating Income	2,165,734	4,719,673
Non-Operating Revenue:		
Investment Income	622,955	233,938
Change in Net Position	2,788,689	4,953,611
Net Position - Beginning	14,919,220	10,465,609
Return of Surplus	(2,000,000)	(500,000)
Net Position - Ending	\$ 15,707,909	\$ 14,919,220

The accompanying Notes to Financial Statements are an integral part of this statement.

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND COMPARATIVE STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

	<u>2019</u>	<u>2018</u>
Cash Flows from Operating Activities: Receipts from Regular Contributions Payments for Claim Payment Payments for Insurance Premiums Payments to Professionals and Suppliers	\$ 23,676,965 (2,894,525) (14,426,449) (3,619,114)	\$ 21,295,468 (652,530) (11,403,841) (4,963,208)
Net Cash Flows Provided by Operating Activities	2,736,877	4,275,889
Cash Flows from Investing Activities: Purchase of Investments Redemption of Investments Investment Income	(24,993,968) 24,925,000 320,006	(12,083,699) 2,015,000 210,074
Net Cash Provided by (Used in) Investing Activities	251,038	(9,858,625)
Cash Flows Used in Noncapital Financing Activities: Return of Surplus	(500,000)	(173,546)
Net Increase (Decrease) in Cash and Cash Equivalents	2,487,915	(5,756,282)
Cash and Cash Equivalents - Beginning	12,775,678	18,531,960
Cash and Cash Equivalents - Ending	\$ 15,263,593	\$ 12,775,678
Reconciliation of Operating Income to Cash Flows from Operating Activities: Operating Income Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities: Changes in Assets and Liabilities:	\$ 2,165,734	\$ 4,719,673
Contributions Receivable Refund Receivable Prepaid Expense Accrued Administrative Expenses Accrued Excess Insurance Claims Reserves	9,778 (846,271) (394,690) 33,392 (14,244) 1,783,178	(6,861) 320,013 192,402 (102,687) 14,244 (860,895)
Net Cash Flows Provided by Operating Activities	\$ 2,736,877	\$ 4,275,889
Supplemental Disclosure - Noncash Activity: Change in Unrealized Gain (Loss) on Investments included in Investment Income	\$ 81,689	\$ 7,117

The accompanying Notes to Financial Statements are an integral part of this statement.

#### Note 1: ORGANIZATION AND DESCRIPTION OF THE FUND

On March 1, 2010, the New Jersey Counties Excess Joint Insurance Fund (the "Fund") was formed in accordance with P.L. 1992, C.51, entitled "An Act Concerning Insurance Funds for Local Units of Government", under the provisions of N.J.S.A. 40A:10-36 and N.J.A.C. 11:15-2. The Fund is operated in accordance with regulations of the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey for the purpose of securing significant savings in insurance cost as well as providing stability in coverage.

During 2019, members of the Fund included the Atlantic County Insurance Commission, Burlington County Insurance Commission, Camden County Insurance Commission, Cumberland County Insurance Commission, Gloucester County Insurance Commission, Hudson County, Mercer County Insurance Fund Commission, Monmouth County, Ocean County, and Union County Insurance Fund Commission.

The Board of Commissioners of the Fund may approve subsequent membership by majority vote or may terminate any member by a majority vote, after proper notice has been given. New memberships are effective upon approval by the Commissioners of Insurance and Community Affairs. Early terminations require prior approval by the Commissioner of Insurance.

All members' contributions to the Fund, including a reserve for contingencies, are based on actuarial assumptions determined by the Fund's actuary. The Commissioner of Insurance may order additional assessments to supplement the Fund's claim, loss retention or administrative accounts to assure the payment of the Fund's obligations.

The Fund offers the following coverages to its members:

Workers' compensation and employers' liability. Liability other than motor vehicles. Property damage including motor vehicles and comprehensive employee dishonesty. Motor vehicles liability.

In addition, the Fund offers the following ancillary insurance coverage to its members:

Public Officials Liability/School Board Legal/Employment Practices Liability Crime
Pollution Liability
Medical Professional Liability
Employed Lawyers Liability
Privacy Liability
Non-Owned Aircraft Liability

#### Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the more significant accounting policies followed by the Fund:

#### **Component Unit**

In evaluating how to define the Fund for financial reporting purposes, management has considered all potential component units. The decision to include any potential component units in the financial reporting entity was made by applying the criteria set forth in GASB Statements No. 14, *The Financial Reporting Entity*, as amended by GASB Statement No. 39, *Determining Whether Certain Organizations are Component Units*, GASB Statement No. 61, *The Financial Reporting Entity: Omnibus - an amendment of GASB Statements No. 14 and No. 34, and GASB Statement No. 80, Blending Requirements for Certain Component Units – an amendment of GASB Statement No. 14*. Blended component units, although legally separate entities, are in-substance part of the primary entity's operations. Each discretely presented component unit would be or is reported in a separate column in the financial statements to emphasize that it is legally separate from the primary entity.

The basic-but not the only-criterion for including a potential component unit within the reporting entity is the governing body's ability to exercise oversight responsibility. The most significant manifestation of this ability is financial interdependency. Other manifestations of the ability to exercise oversight responsibility include, but are not limited to, the selection of governing authority, the designation of management, the ability to significantly influence operations, and accountability for fiscal matters. A second criterion used in evaluating potential component units is the scope of public service. Application of this criterion involves considering whether the activity benefits the primary entity.

A third criterion used to evaluate potential component units for inclusion or exclusion from the reporting entity is the existence of special financing relationships, regardless of whether the primary entity is able to exercise oversight responsibilities. Finally, the nature and significance of a potential component unit to the primary entity could warrant its inclusion within the reporting entity.

Based upon the application of these criteria, the Fund has no component units and is not includable in any other reporting entity.

#### **Basis of Presentation**

The financial statements of the Fund have been prepared in accordance with accounting principles generally accepted in the United States of America applicable to enterprise funds of State and Local Governments on a going concern basis. The focus of enterprise funds is the measurement of economic resources, that is, the determination of operating income, changes in net position (or cost recovery), financial position and cash flows. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting and financial reporting principles.

#### **Basis of Accounting**

Basis of accounting determines when transactions are recorded in the financial records and reported on the financial statements. Enterprise funds are accounted for using the accrual basis of accounting.

#### Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### **Basis of Accounting (Cont'd)**

**Revenues - Exchange and Non-Exchange Transactions -** Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value is recorded on the accrual basis when the exchange takes place. Member Assessments are recognized as revenue at the time of assessment.

**Expenses -** On the accrual basis of accounting, expenses are recognized at the time they are incurred.

#### Cash, Cash Equivalents and Investments

Cash and cash equivalents include petty cash, change funds and cash in banks and all highly liquid investments with a maturity of three months or less at the time of purchase and are stated at cost plus accrued interest. Such is the definition of cash and cash equivalents used in the comparative statements of cash flows. U.S. treasury and agency obligations and certificates of deposit with maturities of one year or less when purchased are stated at cost. All other investments are stated at fair value.

New Jersey governments units are required by N.J.S.A. 40A:5-14 to deposit public funds in a bank or trust company having its place of business in the State of New Jersey and organized under the laws of the United States or of the State of New Jersey or in the New Jersey Cash Management Fund. N.J.S.A. 40A:5-15.1 provides a list of investments, which may be purchased by New Jersey municipal units. These permissible investments generally include bonds or other obligations of the United States of America or obligations guaranteed by the United States of America, government money market mutual funds, any obligation that a federal agency or a federal instrumentality has issued in accordance with an act of Congress, bonds or other obligations of the local unit or bonds or other obligations of school district of which the local unit is a part or within which the school district is located, bonds or other obligations approved by the Division of Local Government Services in the Department of Community Affairs for investment by local units, local government investment pools, deposits with the State of New Jersey Cash Management Fund, and agreements for the purchase of fully collateralized securities with certain provisions. In addition, other State statutes permit investments in obligations issued by local authorities and other state agencies.

N.J.S.A. 17:9-41 et seq. establishes the requirements for the security of deposits of governmental units. The statute requires that no governmental unit shall deposit public funds in a public depository unless such funds are secured in accordance with the Governmental Unit Deposit Protection Act ("GUDPA"), a multiple financial institutional collateral pool, which was enacted in 1970 to protect governmental units from a loss of funds on deposit with a failed banking institution in New Jersey. Public depositories include State or federally chartered banks, savings banks or associations located in or having a branch office in the State of New Jersey, the deposits of which are federally insured. All public depositories must pledge collateral, having a market value at least equal to five percent of the average daily balance of collected public funds, to secure the deposits of governmental units. If a public depository fails, the collateral it has pledged, plus the collateral of all other public depositories, is available to pay the amount of their deposits to the governmental units.

Additionally, the Fund has adopted a cash management plan that requires it to deposit public funds in public depositories protected from loss under the provisions of the Governmental Unit Deposit Protection Act. In lieu of designating a depository, the cash management plan may provide that the local unit make deposits with the State of New Jersey Cash Management Fund.

#### Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### **Investments**

The Fund generally records investments at fair value and records the unrealized gains and losses as part of investment income. Fair value is the price that would be received to sell an investment in an orderly transaction between market participants at the measurement date. The Fund categorizes its fair value measurement within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

#### **Interest Income Allocation**

Interest accruals, interest payments on cash instruments, net of investment management fees, and unrealized gains and losses on market value of investments are allocated every month based upon each line of coverage's share of opening cash balance.

#### **Annual Contributions**

Annual contributions are based on loss estimates as determined by the Fund's actuary and are received in three installments. Total contributions are recognized as earned revenue evenly over the annual contract period or period of risk, if different. All past due contributions bear interest at the rate established annually by the Board of Commissioners.

#### **Supplemental Contributions**

The Board of Commissioners shall by majority vote levy upon the participating members additional assessments wherever needed or so ordered by the Commissioner of Insurance to supplement the Fund's claim, loss retention or administrative accounts, after consideration of anticipated investment income, to assure the payment of the Fund's obligations. Supplemental contributions to cover a deficit are recognized as revenue upon approval whether or not actually received.

#### **Unpaid Claims Liabilities**

The Fund establishes claims liabilities based on estimates of the ultimate cost of claims (including future claim adjustment expenses) that have been reported but not settled, and of claims that have been incurred but not reported. The length of time for which such costs must be estimated varies depending on the coverage involved. Because actual claims costs depend on such complex factors as inflation, changes in doctrines of legal liability, and damage awards, the process used in computing claims liabilities does not necessarily result in an exact amount, particularly for a coverage such as general liability. Claims liabilities are recomputed periodically using a variety of actuarial and statistical techniques to produce current estimates that reflect recent settlements, claim frequency and other economic and social factors. A provision for inflation in the calculation of estimated future claims costs is implicit in the calculation because reliance is placed both on actual historical data that reflect past inflation and on other factors that are considered to be appropriate modifiers of past experience. Adjustments to claims liabilities are reflected in reserves and cumulative expenses in the periods being reported upon.

#### Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### **Unpaid Claims Liabilities (Cont'd)**

#### A. Reported Claims Case Reserves

Case reserves include estimated unpaid claims cost for both future payments of losses and related allocated claim adjustment expenses as reported by the service agents, AmeriHealth Casualty Services, Inc. and Qual-Lynx.

#### B. Claims Incurred But Not Reported (IBNR) Reserve

In order to recognize claims incurred but not reported, a reserve is calculated by the Fund's actuary, The Actuarial Advantage Inc.

Case and IBNR Reserves represent the estimated liability for the expected future development of claims already reported to the Fund plus claims incurred but not yet reported and unknown loss events that are expected to become claims. The liabilities for claims and related adjustment expenses are evaluated using Fund and industry data, case basis evaluations and other statistical analyses, and represent estimates of the ultimate net cost of all losses incurred through December 31, 2019. These liabilities are subject to variability between estimated ultimate losses determined as described and the actual experience as it emerges, including the impact of future changes in claim severity, frequency and other factors.

Management believes that the liabilities for unpaid claims above are adequate. The estimates are reviewed periodically and as adjustments to these liabilities become necessary, such adjustments are reflected in cumulative operations.

#### Excess Coverage

Consistent with N.J.A.C. 11:15-2.6(a)6, and N.J.A.C. 11:15-2.23, the Fund shall secure excess insurance or reinsurance in a form, in an amount and by an insurer, or other entity authorized to provide such coverage in New Jersey pursuant to law, acceptable to the Commissioner, if commercially available and reasonably priced, as determined by the Fund Commissioners/Board of Commissioners for each Fund year, and as approved by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

The policies of excess insurance and/or reinsurance issued by an insurer to the Fund shall provide single accident (single occurrence) excess insurance and aggregate excess insurance. Losses in excess of the established self-insured retention shall be borne by the excess carrier(s) according to the terms and conditions of the excess contract(s). Any proposed change in the terms or limits of excess insurance and/or reinsurance shall be submitted to the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey for approval at least 30 days prior to the effective date of the proposed change.

The Fund is not required to maintain single accident (single occurrence) excess insurance if the Fund's single accident (single occurrence) limit of liability as set forth in its approved plan of risk management is equal to or less than its single accident (single occurrence) self-insured retention as approved by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

#### Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### Excess Coverage (cont'd)

The Fund is not required to maintain aggregate excess insurance if its accumulated budgeted losses pursuant to N.J.A.C. 11:15-2.23(g) qualify the Fund for an exemption pursuant to N.J.A.C. 11:15-2.23 (f), or the Fund maintains an excess loss contingency balance in the Claims Accounting conformance with N.J.A.C. 11:15-2.23(f).

#### **Subrogation**

Subrogation and all other recoverable claim amounts, excluding excess insurance, are recognized upon receipt of cash only.

#### **Refunds**

As per Article VIII of the Fund's Bylaws, any monies for a Fund year in excess of the amount necessary to fund all obligations for that year as certified by an actuary may be declared to be refundable by the Fund. A refund for any year shall be paid only in proportion to the member's participation in the Fund for such year. Payment of a refund shall not be contingent on the member's continued membership in the Fund. The Fund may apply a refund to any arrearage owed by the member to the Fund. Otherwise, at the option of the member, the refund may be retained by the Fund and applied towards the member's next annual contribution.

#### **Administrative Expenses**

Administrative expenses are comprised mainly of compensation for services rendered by servicing organizations and appointed officials pursuant to written fee guidelines submitted and approved by a majority of the Commissioners/Board of Commissioners. In instances where invoices have not been submitted for specific periods, the maximum allowable contract amount has been accrued.

#### **Income Taxes**

The Fund is exempt from income taxes under Section 115 of the Internal Revenue Code.

#### **Net Position**

In accordance with the provisions of the Governmental Accounting Standards Board Statement 34, "Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments", the Fund has classified its net position as unrestricted as described in Note 5. This component of net position consists of net positions that do not meet the definition of "restricted" or "net investment in capital assets" and includes net position that may be allocated for specific purposes by the Board.

#### **Operating and Non-Operating Revenues and Expenses**

Operating revenues include all revenues derived from member contributions. Non-operating revenues principally consist of interest income earned on various interest-bearing accounts.

Operating expenses include expenses associated with the fund operations, including claims expense, insurance and administrative expenses.

#### Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

#### Note 3: CASH AND CASH EQUIVALENTS

#### **Custodial Credit Risk**

Custodial credit risk is the risk that, in the event of a bank failure, the Fund's deposits might not be recovered. Although the Fund does not have a formal policy regarding custodial credit risk, N.J.S.A. 17:9-41 et seq. requires that governmental units shall deposit public funds in public depositories protected from loss under the provisions of the Governmental Unit Deposit Protection Act (GUDPA). Under the Act, the first \$250,000 of governmental deposits in each insured depository is protected by the Federal Deposit Insurance Corporation (FDIC). Public funds owned by the Fund in excess of FDIC insured amounts are protected by GUDPA.

However, GUDPA does not protect intermingled trust funds such as salary withholdings or funds that may pass to the Fund relative to the happening of a future condition. If the Fund had any such funds, they would be shown as Uninsured and Uncollateralized.

Of the Fund's bank balance of \$15,763,457 as of December 31, 2019, \$509,412 was insured while \$15,254,045 was collateralized under GUDPA.

Of the Fund's bank balance of \$12,910,238 as of December 31, 2018, \$258,687 was insured while \$12,651,551 was collateralized under GUDPA.

#### Note 4: <u>INVESTMENTS</u>

#### **Custodial Credit Risk**

For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the Fund will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. Investment securities are exposed to custodial credit risk if the securities are uninsured, are not registered in the name of the Fund, and are held by either the counterparty or the counterparty's trust department or agent but not in the Fund's name. All of the Fund's investments in United States Treasury Notes and United States Treasury Bills of \$15,347,989 and \$15,028,093 as of December 31, 2019 and 2018, were held by either the counterparty or counterparty's trust department or agent, but not in the Fund's name.

#### **Interest Rate Risk**

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. To limit risk, the Fund's investment policy provides that no investment or deposit shall have a maturity longer than five (5) years from date of purchase.

#### Note 4: <u>INVESTMENTS (CONT'D)</u>

#### **Credit Risk**

Credit risk is the risk that an issuer or counterparty to an investment will not fulfill its obligations. N.J.S.A. 40A:5-15.1 limits the investments that the Fund may purchase such as Treasury securities in order to limit the exposure of governmental units to credit risk. The Fund has no investment policy that would further limit its investment choices.

#### **Concentration of Credit Risk**

The Fund does not place a limit on the amount that may be invested in any one issuer. All of the Fund's investments are in debt obligations.

As of December 31, 2019 and 2018, the Fund had the following investments and maturities:

	Interest		Credit	Marke	t Value
<u>Investment</u>	Rate	<u>Maturities</u>	Rating	<u>2019</u>	<u>2018</u>
US TREASURY BILL	2.290%	01/03/19	AAA	\$ -	\$ 10,511,956
US TREASURY BILL	2.320%	02/14/19	AAA	-	531,863
US TREASURY BILL	2.450%	02/27/20	AAA	1,015,714	-
US TREASURY BILL	2.350%	03/26/20	AAA	518,030	-
US TREASURY NOTE	1.125%	01/15/19	AAA	-	499,795
US TREASURY NOTE	0.875%	04/15/19	AAA	-	497,805
US TREASURY NOTE	1.000%	09/30/19	AAA	-	494,080
US TREASURY NOTE	1.625%	01/31/20	AAA	499,840	492,775
US TREASURY NOTE	1.375%	02/15/20	AAA	999,650	-
US TREASURY NOTE	1.625%	03/15/20	AAA	999,920	-
US TREASURY NOTE	1.125%	04/30/20	AAA	499,140	490,585
US TREASURY NOTE	1.375%	05/31/20	AAA	998,830	-
US TREASURY NOTE	1.625%	09/30/20	AAA	498,985	490,175
US TREASURY NOTE	1.375%	10/31/20	AAA	1,002,689	-
US TREASURY NOTE	1.750%	01/31/21	AAA	498,615	488,535
US TREASURY NOTE	1.250%	03/31/21	AAA	542,509	530,525
US TREASURY NOTE	1.375%	05/31/21	AAA	1,216,279	-
US TREASURY NOTE	1.125%	07/31/21	AAA	1,017,354	-
US TREASURY NOTE	1.250%	10/31/21	AAA	498,978	-
US TREASURY NOTE	1.500%	01/31/22	AAA	517,233	-
US TREASURY NOTE	1.500%	08/15/22	AAA	992,821	-
US TREASURY NOTE	1.375%	10/15/22	AAA	1,008,819	-
US TREASURY NOTE	1.500%	02/28/23	AAA	1,011,468	-
US TREASURY NOTE	1.375%	06/30/23	AAA	1,011,116	

\$ 15,347,989 \$ 15,028,093

#### Note 4: <u>INVESTMENTS (CONT'D)</u>

#### Fair Value Measurements of Investments

The Fund categorizes its fair value disclosures within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

The Fund has the following recurring fair value measurements as of December 31, 2019 and 2018:

U.S. Treasury Notes and U.S. Treasury Bills of \$15,347,989 and \$15,028,093 are valued using quoted market prices for identical assets (Level 1 inputs).

#### Note 5: CHANGES IN UNPAID CLAIMS LIABILITIES

As discussed in Note 2, the Fund establishes a liability for both reported and unreported insured events, which includes estimates of future payments of losses and related allocated claim adjustment expenses. Net claims expense for the year is comprised of the incurred expense estimated for the current fund year as established by the reservists and actuary plus or minus the adjustment to prior fund year liabilities re-estimated as of the end of the current year.

The following represents changes in those aggregate undiscounted reported and unreported liabilities of the Fund during 2019 and **2018** for all open Fund years net of excess insurance recoveries:

	<u>2019</u>	<u>2018</u>
Total unpaid claim and claim adjustment		
expenses all fund years - Beginning	\$ 12,402,059	\$ 13,262,924
Incurred claims and claims adjustment expenses:		
Provision for insured events of current fund year	4,677,703	3,803,697
Changes in provision for insured events of		
prior fund years	(1,713,577)	(4,012,062)
Total incurred claims and claims adjustment		
expenses all fund years	2,964,126	(208,365)
Payments (Net of Recoveries):		
Attributable to insured events of current fund year	247,685	211,356
Attributable to insured events of prior fund years	933,264	441,174
Total Payments all fund years	1,180,949	652,530

#### Note 5: CHANGES IN UNPAID CLAIMS LIABILITIES (CONT'D)

Total unpaid claim and claim adjustment expenses all Fund years - Ending	\$ 14,185,266	\$ 12,402,059
Reserve Discount	1,471,831	1,272,066
Total unpaid claim and claim adjustment expenses all fund years - EndingStatutory Basis	\$ 15,657,097	\$ 13,674,125

#### **Note 6: NET POSITION**

As of December 31, 2019 and 2018, the Fund is carrying the individual member's fund year surplus as unrestricted net position on the Comparative Statements of Net Position. The allocations of those funds attributed to the individual members are listed below and are based on the member's percentage of assessments.

<u>Member</u>	<u>2019</u>	<u>2018</u>
Atlantic County Insurance Commission	\$ 755,068	\$ 633,855
Burlington County Insurance Commission	1,482,216	1,406,830
Camden County Insurance Commission	4,380,543	4,418,513
Cumberland County Insurance Commission	753,818	697,401
Gloucester County Insurance Commission	2,531,230	2,538,239
Hudson County	1,035,895	884,438
Mercer County Insurance Fund Commission	1,363,975	1,155,179
Monmouth County	51,124	-
Ocean County	871,490	730,819
Salem County	411,152	449,404
Union County Insurance Fund Commission	2,071,398	 2,004,542
	\$ 15,707,909	\$ 14,919,220

#### **Note 7: RELATED PARTY TRANSACTIONS**

Each member has an ownership interest in the New Jersey Counties Excess Joint Insurance Fund and pays excess insurance premiums to the Fund. Total excess insurance premiums paid to the Fund for the years ended December 31, 2019 and 2018 were as follows:

<u>Member</u>	<u>2019</u>	<u>2018</u>
Atlantic County Insurance Commission	\$ 1,978,578	\$ 1,900,538
Burlington County Insurance Commission	2,389,681	2,051,713
Camden County Insurance Commission	4,950,569	4,744,327
Cumberland County Insurance Commission	1,262,636	1,167,459
Gloucester County Insurance Commission	3,030,555	2,840,389
Hudson County	1,765,043	1,733,579
Mercer County Insurance Fund Commission	2,582,184	2,494,914
Monmouth County	1,217,880	-
Ocean County	1,892,970	1,850,808
Union County Insurance Fund Commission	 2,597,091	 2,518,602
	\$ 23,667,187	\$ 21,302,329

#### **Note 8: RETURN OF SURPLUS**

During 2019, the Board of Commissioners approved a dividend in the amount of \$2,000,000. The dividend was payable in the amount of \$250,000 from the 2010 fund year, \$250,000 from the 2011 fund year, \$250,000 from the 2012 fund year, \$500,000 from the 2013 fund year, \$250,000 from the 2014 fund year, \$250,000 from the 2015 fund year and \$250,000 from the 2016 fund year.

During 2018, the Board of Commissioners approved a dividend in the amount of \$500,000. The dividend was payable in the amount of \$166,666 from the 2011 fund year, \$166,667 from the 2013 fund year and \$166,667 from the 2014 fund year.

#### **Note 9: SUBSEQUENT EVENTS**

Management continues to evaluate the impact of the COVID-19 pandemic on the Fund. While the financial impact of Workers' Compensation claims from this exposure is uncertain, management is confident that the New Jersey Counties Excess JIF and the affiliated Insurance Commissions/Counties have more than sufficient resources to pay all claims in a timely manner. Further, the members are experiencing a lower rate of other workers' compensation claims because they have reduced their operations. Liability claims are also expected to decline because of (1) the stronger immunities under New Jersey Law during a declared emergency and (2) the lower number of accidents due to reduced member operations. Management expects an increase in excess premiums beginning in 2021 and is currently taking steps to mitigate this increase.

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND REQUIRED SUPPLEMENTARY INFORMATION

#### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND RECONCILIATION OF CLAIMS LIABILITIES BY FUND FOR THE YEAR ENDED DECEMBER 31, 2019

	<u>!</u>	Property	General <u>Liability</u>	<u>Automobile</u>	<u>C</u>	Workers' ompensation	<u>Total</u>
Total unpaid claims and claim adjustment expenses - Beginning	\$	-	\$ 6,925,214	\$ -	\$	5,476,845	\$ 12,402,059
Incurred claims and claims adjustment expenses:							
Provision for insured events of current fund year Changes in provision for insured events of prior fund years		907,287 (11,722)	1,158,157 (1,982,572)	350,725		2,612,259 (70,008)	4,677,703 (1,713,577)
Total incurred claims and claims							
adjustment expenses all Fund years		895,565	(824,415)	350,725		2,542,251	2,964,126
Payments: Claims and claims adjustment expenses: Attributable to insured events of current fund year		188,140	-	_		59,545	247,685
Attributable to insured events of prior fund years		-	292,433	350,725		290,106	933,264
Total payments all fund years		188,140	292,433	350,725		349,651	1,180,949
Total unpaid claims and claim							
adjustment expenses - Ending		707,425	5,808,366	-		7,669,445	14,185,236
Reserve Discount		11,722	353,604	-		1,106,505	1,471,831
Total unpaid claims and claim adjustment expenses - EndingStatutory Basis	\$	719,147	\$ 6,161,970	\$ -	\$	8,775,950	\$ 15,657,067

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND TEN-YEAR CLAIMS DEVELOPMENT INFORMATION AS OF DECEMBER 31, 2019

					Fund	d Years				
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Net Earned Required Contribution										
and Investment Revenue:										
Earned	\$ 4,429,354	\$ 8,064,260	\$ 10,988,193	\$ 13,123,889	\$ 18,856,184	\$ 21,375,880	\$ 21,424,385	\$ 21,201,121	\$ 21,433,296	\$ 23,729,404
Ceded	2,651,209	5,056,336	6,950,333	8,782,580	13,284,978	15,328,183	15,049,298	14,902,491	15,124,286	16,616,900
ocaca	2,001,200	0,000,000	0,000,000	0,702,000	10,204,070	10,020,100	10,040,200	14,002,401	10,124,200	10,010,000
	1,778,145	3,007,924	4,037,860	4,341,309	5,571,206	6,047,697	6,375,087	6,298,630	6,309,010	7,112,504
Unallocated Expenses	389,756	599,519	802,401	916,133	1,356,476	1,567,817	1,533,442	1,651,896	1,655,514	1,929,944
Fatimated Claims and	'									
Estimated Claims and Expenses, End of Policy Year:										
Incurred	1,122,004	2,054,999	2,729,999	2,410,000	3,010,000	3,650,000	3,114,000	3,737,996	3,803,697	4,677,703
Ceded	1,122,004	2,004,999	2,129,999	2,410,000	3,010,000	3,030,000	3,114,000	3,737,990	3,003,097	4,077,703
ocaca	•									
Net Incurred	1,122,004	2,054,999	2,729,999	2,410,000	3,010,000	3,650,000	3,114,000	3,737,996	3,803,697	4,677,703
Paid (Cumulative) as of:										
End of Policy Year	_	_	38,135	_	_	130,464	_	21,705	211,356	247,685
One Year Later	_	_	96,320	_	120,096	242,660	_	25,647	243,786	247,000
Two Years Later	_	139,753	125,214	15,975	268,119	345,382	_	68,152	240,700	
Three Years Later	_	144,097	515,889	516,427	401,039	395,960	320,211	00,.02		
Four Years Later	142,195	144,097	1,132,971	306,969	447,238	763,736	020,211			
Five Years Later	163,454	396,667	1,466,691	520,299	442,532	. 55,. 55				
Six Years Later	164,355	435,147	1,533,508	646,874	,					
Seven Years Later	165,365	488,982	1,551,733	,-						
Eight Years Later	171,840	519,228								
Nine Years Later	171,840									
Reestimated Incurred Claims										
and Expenses:										
End of Policy Year	1,122,004	2,054,999	2,729,999	2,410,000	3,010,000	3,650,000	3,114,000	3,737,996	3,803,697	4,677,703
One Year Later	1,047,136	1,875,000	2,550,000	2,325,000	2,845,000	3,575,000	2,645,000	2,792,101	2,824,979	
Two Years Later	931,000	1,350,000	2,300,000	2,185,000	2,160,000	3,220,000	1,662,670	3,681,440		
Three Years Later	600,000	1,260,000	2,492,203	2,150,001	2,080,000	3,462,048	1,273,239			
Four Years Later	629,999	1,030,000	2,407,503	1,740,001	1,575,786	3,172,680				
Five Years Later	490,000	1,185,000	2,270,000	1,253,708	953,504					
Six Years Later	329,355	1,015,000	1,747,625	1,396,227						
Seven Years Later	475,000	989,814	1,690,920							
Eight Years Later	181,506	779,846								
Nine Years Later	182,306									
Change in Estimated										
Incurred Claims and Expenses										
from End of Policy Year	\$ (939,698)	\$ (1,275,153)	\$ (1,039,079)	\$ (1,013,773)	\$ (2,056,496)	\$ (477,320)	\$ (1,840,761)	\$ (56,556)	\$ (978,718)	\$ -

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND SUPPLEMENTARY INFORMATION

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND HISTORICAL BALANCE SHEET--STATUTORY BASIS AS OF DECEMBER 31, 2019 AND 2018

#### **ASSETS**

Cash and Cash Equivalents Investments	\$ 15,263,593 15,347,989		
Total Cash and Investements		\$ 30,611,582	
Receivables: Contributions Receivable Interest Receivable Refund Receivable	9,787 77,985 846,271		
Total Receivables		934,043	
Prepaid Expenses  Total Assets		394,690	\$ 31,940,315
Total Assets			Ψ 01,040,010
<u>LIABILITIES</u>			
Claims: Case Reserves IBNR Reserve	5,846,623 9,810,444		
Total Claims		15,657,067	
Accrued Expenses: Administrative Expenses	47,169		
Total Accrued Expenses		47,169	
Other Liabilities: Authorized Return of Surplus	2,000,000		
Total Other Liabilities		2,000,000	
Total Liabilities			17,704,236
Net Statutory Surplus			\$ 14,236,079

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF HISTORICAL OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD MARCH 1, 2010 (DATE OF INCEPTION) TO DECEMBER 31, 2019

Operating Revenue:

Regular Contributions \$ 163,505,480

Total Underwriting Income \$ 163,505,480

**Incurred Liabilities:** 

Claims:

Paid (Net of Recoveries) 4,975,777
Case Reserves 5,846,623
IBNR Reserves 9,810,444

Total Limited Incurred Claims \$ 20,632,844

Expenses:

Excess Insurance 81,433,517
Ancilliary Insurance 32,313,077
Administrative 12,402,898

Total Expenses 126,149,492

Total Incurred Liabilities 146,782,336

Underwriting Surplus16,723,144Investment Income1,120,486

Gross Statutory Surplus 17,843,630

Return of Surplus:

Paid 1,607,551 Authorized and Unpaid 2,000,000

Total Return of Surplus 3,607,551

Net Statutory Surplus \$ 14,236,079

#### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND NOTES TO SUPPLEMENTARY INFORMATION – STATUTORY BASIS

#### Note 1: **RELATIONSHIP WITH BASIC FINANCIAL STATEMENTS**

The information in the New Jersey Counties Excess Joint Insurance Fund (the "Fund")'s basic financial statements, Exhibits A-1 through A-3, differ from the accompanying supplementary schedules required by the Division of Banking and Insurance. The Supplementary schedules do not reflect the Reserve Discount as follows:

	<u>2019</u>	<u>2018</u>
Total Liabilities and Reserves - Comparative Statements of Net Position	\$ 16,232,406	\$ 12,930,080
Plus Reserve Discount	1,471,830	1,272,066
Total LiabilitiesStatutory Basis	\$ 17,704,236	\$ 14,202,146
Net Position - Comparative Statements of Net Position	\$ 15,707,909	\$ 14,919,220
Less Reserve Discount	 1,471,830	 1,272,066
Net Statutory Surplus	\$ 14,236,079	\$ 13,647,154

## NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2019 OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2019 TO DECEMBER 31, 2019

Underwriting Income: Regular Contributions	\$ 23,667,186			
Total Underwriting Income			\$ 2	23,667,186
Incurred Liabilities: Claims: Paid (Net of Recoveries) Case Reserves IBNR Reserves	247,685 347,722 4,082,296			
Total Limited Incurred Claims		\$ 4,677,703		
Expenses: Excess Insurance Ancilliary Insurance Administrative	13,171,244 3,445,656 1,929,944			
Total Expenses		18,546,844		
Total Incurred Liabilities			2	23,224,547
Underwriting Surplus Investment Income				442,639 62,218
Gross Statutory Surplus				504,857
Return of Surplus: Paid Authorized and Unpaid		<u>-</u> <u>-</u>		
Total Return of Surplus				-
Net Statutory Surplus			\$	504,857

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2018 OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2018 TO DECEMBER 31, 2019

Underwriting Income: Regular Contributions	\$ 21,302,330		
Total Underwriting Income	<u> </u>		\$ 21,302,330
Incurred Liabilities:			
Claims:			
Paid (Net of Recoveries)	243,786		
Case Reserves	161,698		
IBNR Reserves	2,419,495		
Total Limited Incurred Claims		\$ 2,824,979	
Expenses:			
Excess Insurance	11,930,500		
Ancilliary Insurance	3,193,786		
Administrative	1,655,514		
Total Expenses		16,779,800	
Total Incurred Liabilities			19,604,779
Underwriting Surplus			1,697,551
Investment Income			130,966
Gross Statutory Surplus			1,828,517
Return of Surplus:			
Paid		-	
Authorized and Unpaid			
Total Return of Surplus			
Net Statutory Surplus			\$ 1,828,517

## NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2017 OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2017 TO DECEMBER 31, 2019

Underwriting Income: Regular Contributions	\$ 21,070,061		
Total Underwriting Income			\$ 21,070,061
Incurred Liabilities: Claims:	22.472		
Paid (Net of Recoveries) Case Reserves	68,152 1,525,070		
IBNR Reserves	2,088,218		
Total Limited Incurred Claims		\$ 3,681,440	
Expenses:			
Excess Insurance	10,914,353		
Ancilliary Insurance	3,988,138		
Administrative	1,651,896		
Total Expenses		16,554,387	
Total Incurred Liabilities			20,235,827
Underwriting Surplus			834,234
Investment Income			131,060
Gross Statutory Surplus			965,294
Return of Surplus:		_	
Authorized and Unpaid		-	
Total Return of Surplus			
Net Statutory Surplus			\$ 965,294

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2016 OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2016 TO DECEMBER 31, 2019

Underwriting	Income:
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Regular Contributions \$ 21,278,896

Total Underwriting Income \$ 21,278,896

Incurred Liabilities:

Claims:

Paid (Net of Recoveries) 320,211
Case Reserves 647,770
IBNR Reserves 305,258

Total Limited Incurred Claims \$ 1,273,239

Expenses:

Excess Insurance 10,973,270
Ancilliary Insurance 4,076,028
Administrative 1,533,442

Total Expenses 16,582,740

Total Incurred Liabilities 17,855,979

Underwriting Surplus 3,422,917 Investment Income 145,489

Gross Statutory Surplus 3,568,406

Return of Surplus:

Paid - Authorized and Unpaid 250,000

Total Return of Surplus 250,000

Net Statutory Surplus \$ 3,318,406

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2015 OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2015 TO DECEMBER 31, 2019

Underwriting Income:

Regular Contributions \$ 21,242,766

Total Underwriting Income \$ 21,242,766

**Incurred Liabilities:** 

Claims:

Paid (Net of Recoveries) 763,736 Case Reserves 1,897,750 IBNR Reserves 511,194

Total Limited Incurred Claims \$ 3,172,680

Expenses:

Excess Insurance 11,153,266
Ancilliary Insurance 4,174,917
Administrative 1,567,817

Total Expenses 16,896,000

Total Incurred Liabilities 20,068,680

Underwriting Surplus 1,174,086
Investment Income 133,114

Gross Statutory Surplus 1,307,200

Return of Surplus:

Paid - Authorized and Unpaid 250,000

Total Return of Surplus 250,000

Net Statutory Surplus \$ 1,057,200

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2014 OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2014 TO DECEMBER 31, 2019

Underwriting Income	э:
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Regular Contributions \$ 18,722,335

Total Underwriting Income \$ 18,722,335

**Incurred Liabilities:** 

Claims:

Paid (Net of Recoveries) 442,532 Case Reserves 332,716 IBNR Reserves 178,256

Total Limited Incurred Claims \$ 953,504

Expenses:

 Excess Insurance
 9,562,666

 Ancilliary Insurance
 3,722,312

 Administrative
 1,356,476

Total Expenses 14,641,454

Total Incurred Liabilities 15,594,958

Underwriting Surplus 3,127,377
Investment Income 133,849

Gross Statutory Surplus 3,261,226

Return of Surplus:

Paid 166,667 Authorized and Unpaid 250,000

Total Return of Surplus 416,667

Net Statutory Surplus \$ 2,844,559

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2013 OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2013 TO DECEMBER 31, 2019

U	Inc	lerwi	iting	Income:

Regular Contributions \$ 13,006,028

Total Underwriting Income \$ 13,006,028

**Incurred Liabilities:** 

Claims:

Paid (Net of Recoveries) 646,874 Case Reserves 644,280 IBNR Reserves 105,073

Total Limited Incurred Claims \$ 1,396,227

Expenses:

 Excess Insurance
 5,601,171

 Ancilliary Insurance
 3,181,409

 Administrative
 916,133

Total Expenses 9,698,713

Total Incurred Liabilities 11,094,940

Underwriting Surplus1,911,088Investment Income117,861

Gross Statutory Surplus 2,028,949

Return of Surplus:

Paid 166,667 Authorized and Unpaid 500,000

Total Return of Surplus 666,667

Net Statutory Surplus \$ 1,362,282

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2012 OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2012 TO DECEMBER 31, 2019

Underwriting	Income:
--------------	---------

Regular Contributions \$ 10,894,134

Total Underwriting Income \$ 10,894,134

**Incurred Liabilities:** 

Claims:

Paid (Net of Recoveries) 1,551,733 Case Reserves 75,090 IBNR Reserves 64,097

Total Limited Incurred Claims \$ 1,690,920

Expenses:

Excess Insurance 4,168,463
Ancilliary Insurance 2,781,870
Administrative 802,401

Total Expenses 7,752,734

Total Incurred Liabilities 9,443,654

Underwriting Surplus 1,450,480 Investment Income 94,059

Gross Statutory Surplus 1,544,539

Return of Surplus:

Paid 293,856 Authorized and Unpaid 250,000

Total Return of Surplus 543,856

Net Statutory Surplus \$ 1,000,683

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2011 OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2011 TO DECEMBER 31, 2019

Underwriting Income: Regular Contributions	\$ 7,965,927			
Total Underwriting Income				\$ 7,965,927
Incurred Liabilities: Claims:				
Paid (Net of Recoveries)	519,228			
Case Reserves	214,527			
IBNR Reserves	46,091			
IDING Reserves	40,091			
Total Limited Incurred Claims		\$	779,846	
Expenses:				
Excess Insurance	2,530,201			
Ancilliary Insurance	2,526,135			
Administrative	599,519			
	<del>,</del>			
Total Expenses			5,655,855	
Total Incurred Liabilities				6,435,701
Underwriting Surplus				1,530,226
Investment Income				98,333
Cross Statutery Comples				4 COO EEO
Gross Statutory Surplus				1,628,559
Return of Surplus:				
Paid			567,198	
Authorized and Unpaid			250,000	
		•		
Total Return of Surplus				 817,198
Net Statutory Surplus				\$ 811,361

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2010 OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD MARCH 1, 2010 (DATE OF INCEPTION) TO DECEMBER 31, 2019

Underwriting Income: Regular Contributions	\$ 4,355,817		
Total Underwriting Income			\$ 4,355,817
Incurred Liabilities: Claims: Paid (Net of Recoveries) Case Reserves	171,840 -		
IBNR Reserves	10,466		
Total Limited Incurred Claims		\$ 182,306	
Expenses: Excess Insurance Ancilliary Insurance Administrative	1,428,383 1,222,826 389,756		
Total Expenses		 3,040,965	
Total Incurred Liabilities			 3,223,271
Underwriting Surplus Investment Income			 1,132,546 73,537
Gross Statutory Surplus			1,206,083
Return of Surplus: Paid Authorized and Unpaid		 413,163 250,000	
Total Return of Surplus			 663,163
Net Statutory Surplus			\$ 542,920

## NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2019 ACCOUNT OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2019 TO DECEMBER 31, 2019

	<u>Property</u>	General <u>Liability</u>	<u>Automobile</u>	Workers' Compensation	Ancilliery Coverages	Expense & Contingency	<u>Total</u>
Underwriting Income: Regular Contributions	\$ 6,954,347	\$ 4,914,307	\$ 253,180	\$ 6,241,186	\$ 3,216,228	\$ 2,087,938	\$ 23,667,186
Incurred Liabilities:							
Claims	907,287	1,158,157		2,612,259			4,677,703
Expenses	6,480,398	3,555,746		3,135,100	3,445,656	1,929,944	18,546,844
Total Liabilities	7,387,685	4,713,903	-	5,747,359	3,445,656	1,929,944	23,224,547
Underwriting Surplus (Deficit)	(433,338)	200,404	253,180	493,827	(229,428)	157,994	442,639
Adjustments: Investment Income Permanent Transfers	593	14,902	3,124	40,057	-	3,542	62,218 -
Total Adjustments	593.00	14,902	3,124	40,057	-	3,542	62,218
Gross Statutory Surplus (Deficit) Return of Surplus	(432,745)	215,306	256,304	533,884	(229,428)	161,536	504,857 -
Net Statutory Surplus (Deficit)	\$ (432,745)	\$ 215,306	\$ 256,304	\$ 533,884	\$ (229,428)	\$ 161,536	\$ 504,857

## NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2018 ACCOUNT OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2018 TO DECEMBER 31, 2019

	Property		General <u>Liability</u>	<u>Au</u>	<u>utomobile</u>	<u>Cc</u>	Workers' ompensation	Ancilliery overages	Expense & ontingency	<u>Total</u>
Underwriting Income: Regular Contributions	\$ 5,724,0	80 \$	3,297,934	\$	251,713	\$	6,174,010	\$ 4,132,652	\$ 1,721,941	\$ 21,302,330
Incurred Liabilities: Claims Expenses	5,693,7	74	863,775 2,994,852				1,961,204 3,241,874	3,193,786	1,655,514	2,824,979 16,779,800
Total Liabilities	5,693,7	74	3,858,627		-		5,203,078	3,193,786	1,655,514	19,604,779
Underwriting Surplus (Deficit)	30,3	06	(560,693)		251,713		970,932	938,866	66,427	1,697,551
Adjustments: Investment Income Permanent Transfers	1,0	49	8,995		6,720		73,424	39,386	1,392	130,966 -
Total Adjustments	1,0	49	8,995		6,720		73,424	39,386	1,392	130,966
Gross Statutory Surplus (Deficit) Return of Surplus	31,3	55	(551,698)		258,433		1,044,356	978,252	67,819	1,828,517 -
Net Statutory Surplus (Deficit)	\$ 31,3	55 \$	(551,698)	\$	258,433	\$	1,044,356	\$ 978,252	\$ 67,819	\$ 1,828,517

## NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2017 ACCOUNT OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2017 TO DECEMBER 31, 2019

	<u>Property</u>	General <u>Liability</u>	<u>Automobile</u>	Workers' Compensation	Ancilliery Coverages	Expense & Contingency	<u>Total</u>
Underwriting Income: Regular Contributions	\$ 5,154,850	\$ 3,458,773	\$ 249,715	\$ 6,388,183	\$ 4,070,083	\$ 1,748,457	\$ 21,070,061
Incurred Liabilities:							
Claims Expenses	5,030,295	2,260,954 2,777,000	2,055	1,418,431 3,107,058	3,988,138	1,651,896	3,681,440 16,554,387
Total Liabilities	5,030,295	5,037,954	2,055.00	4,525,489	3,988,138	1,651,896	20,235,827
Underwriting Surplus (Deficit)	124,555	(1,579,181)	247,660	1,862,694	81,945	96,561	834,234
Adjustments: Investment Income Permanent Transfers	3,575	19,311	7,236	94,191	2,332	4,415	131,060 -
Total Adjustments	3,575	19,311	7,236	94,191	2,332	4,415	131,060
Gross Statutory Surplus (Deficit) Return of Surplus	128,130	(1,559,870)	254,896	1,956,885	84,277	100,976	965,294 -
Net Statutory Surplus (Deficit)	\$ 128,130	\$ (1,559,870)	\$ 254,896	\$ 1,956,885	\$ 84,277	\$ 100,976	\$ 965,294

## NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2016 ACCOUNT OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2016 TO DECEMBER 31, 2019

	<u>Property</u>	General <u>Liability</u>	<u>Automobile</u>	Workers' Compensation	Ancilliery Coverages	Expense & Contingency	<u>Total</u>
Underwriting Income: Regular Contributions	\$ 5,010,817	\$ 3,579,435	\$ 241,714	\$ 6,561,473	\$ 4,139,170	\$ 1,746,287	\$ 21,278,896
Incurred Liabilities: Claims Expenses	4,966,811	799,447 2,555,000	449	473,343 3,451,459	4,076,028	1,533,442	1,273,239 16,582,740
Total Liabilities	4,966,811	3,354,447	449.00	3,924,802	4,076,028	1,533,442	17,855,979
Underwriting Surplus	44,006	224,988	241,265	2,636,671	63,142	212,845	3,422,917
Adjustments: Investment Income Permanent Transfers	1,277	29,454	8,240	92,324	1,875	9,137	145,489 
Total Adjustments	1,277	29,454	8,240	92,324	1,875	9,137	145,489
Gross Statutory Surplus Return of Surplus	45,283	254,442	249,505	2,728,995 250,000	65,017	221,982	3,568,406 250,000
Net Statutory Surplus	\$ 45,283	\$ 254,442	\$ 249,505	\$ 2,478,995	\$ 65,017	\$ 221,982	\$ 3,318,406

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2015 ACCOUNT OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2015 TO DECEMBER 31, 2019

	<u> </u>	Property	General <u>Liability</u>		<u>Automobile</u>		Workers' Compensation		Loss Fund Contingecy	Ancilliery Coverages	Expense & Contingency	<u>Total</u>
Underwriting Income: Regular Contributions	\$	4,559,292	\$ 3,525,543	\$	242,603	\$	7,155,080	\$	; <u>-</u>	\$ 4,077,144	\$ 1,683,104	\$ 21,242,766
Incurred Liabilities: Claims Expenses		4,541,481	1,212,510 2,534,250		401,294		1,558,876 4,077,535			4,174,917	1,567,817	3,172,680 16,896,000
Total Liabilities		4,541,481	3,746,760	4	101,294.00		5,636,411		-	4,174,917	1,567,817	20,068,680
Underwriting Surplus (Deficit)		17,811	(221,217)		(158,691)		1,518,669		-	(97,773)	115,287	1,174,086
Adjustments: Investment Income Permanent Transfers		569	31,064		4,370		88,173		2,340	44	6,554	133,114 -
Total Adjustments		569	31,064		4,370		88,173		2,340	44	6,554	133,114
Gross Statutory Surplus (Deficit) Return of Surplus		18,380	(190,153)		(154,321)		1,606,842 250,000		2,340	(97,729)	121,841	1,307,200 250,000
Net Statutory Surplus (Deficit)	\$	18,380	\$ (190,153)	\$	(154,321)	\$	1,356,842	\$	2,340	\$ (97,729)	\$ 121,841	\$ 1,057,200

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2014 ACCOUNT OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2014 TO DECEMBER 31, 2019

	Property	General <u>Liability</u>	<u>Automobile</u>	Workers' Compensation	Loss Fund Contingecy	Ancilliery Coverages	Expense & Contingency	<u>Total</u>
Underwriting Income: Regular Contributions	\$ 3,791,237	\$ 2,976,328	\$ 230,782	\$ 6,501,430	\$ -	\$ 3,759,004	\$ 1,463,554	\$ 18,722,335
Incurred Liabilities: Claims Expenses	3,791,240	145,373 2,491,556	121,143	686,988 3,279,870		3,722,312	1,356,476	953,504 14,641,454
Total Liabilities	3,791,240	2,636,929	121,143.00	3,966,858	-	3,722,312	1,356,476	15,594,958
Underwriting Surplus (Deficit)	(3)	339,399	109,639	2,534,572	-	36,692	107,078	3,127,377
Adjustments: Investment Income Permanent Transfers	40	20,017	6,075	90,753	2,528	2,002	12,434	133,849 -
Total Adjustments	40	20,017	6,075	90,753	2,528	2,002	12,434	133,849
Gross Statutory Surplus Return of Surplus	37	359,416	115,714	2,625,325 416,667	2,528	38,694	119,512	3,261,226 416,667
Net Statutory Surplus	\$ 37 \$	359,416	\$ 115,714	\$ 2,208,658	\$ 2,528	\$ 38,694	\$ 119,512	\$ 2,844,559

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2013 ACCOUNT OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2013 TO DECEMBER 31, 2019

	<u>P</u>	Property	General <u>Liability</u>		<u>Automobile</u>		Workers' Compensation		oss Fund	Ancilliery <u>Coverages</u>		xpense & ontingency		<u>Total</u>
Underwriting Income: Regular Contributions	\$ 2	2,651,144	\$ 3,803,663	\$	201,831	\$	1,973,068	\$	-	\$	3,414,670	\$ 961,652	\$ 1	13,006,028
Incurred Liabilities: Claims Expenses		2,578,765	238,837 3,022,406		250,000		907,390				3,181,409	916,133		1,396,227 9,698,713
Total Liabilities		2,578,765	3,261,243		250,000		907,390		-		3,181,409	916,133	1	11,094,940
Underwriting Surplus (Deficit)		72,379	542,420		(48,169)		1,065,678		-		233,261	45,519		1,911,088
Adjustments: Investment Income Permanent Transfers		6,340	26,446		1,799		64,459		3,087		8,321	7,409		117,861 <u>-</u>
Total Adjustments		6,340	26,446		1,799		64,459		3,087		8,321	7,409		117,861
Gross Statutory Surplus (Deficit) Return of Surplus		78,719	568,866		(46,370)		1,130,137 666,667		3,087		241,582	52,928		2,028,949 666,667
Net Statutory Surplus (Deficit)	\$	78,719	\$ 568,866	\$	(46,370)	\$	463,470	\$	3,087	\$	241,582	\$ 52,928	\$	1,362,282

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2012 ACCOUNT OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2012 TO DECEMBER 31, 2019

	<u> </u>	Property	General <u>Liability</u>	<u>A</u>	<u>utomobile</u>	<u>C</u>	Workers' ompensation	oss Fund Contingecy	Ancilliery Coverages	xpense & ontingency	<u>Total</u>
Underwriting Income: Regular Contributions	\$	2,405,985	\$ 1,737,417	\$	414,264	\$	2,463,242	\$ -	\$ 2,888,681	\$ 984,545	\$ 10,894,134
Incurred Liabilities: Claims Expenses		2,284,162	948,897 1,025,494		250,000 209,861		492,023 648,946		2,781,870	802,401	1,690,920 7,752,734
Total Liabilities		2,284,162	1,974,391		459,861		1,140,969	-	2,781,870	802,401	9,443,654
Underwriting Surplus (Deficit)		121,823	(236,974)		(45,597)		1,322,273	-	106,811	182,144	1,450,480
Adjustments: Investment Income Permanent Transfers		5,815	8,093		3,040		62,457	3,289	335	11,030	94,059
Total Adjustments		5,815	8,093		3,040		62,457	3,289	335	11,030	94,059
Gross Statutory Surplus (Deficit) Return of Surplus		127,638	(228,881)		(42,557)		1,384,730 250,000	3,289	107,146 107,103	193,174 186,753	1,544,539 543,856
Net Statutory Surplus (Deficit)	\$	127,638	\$ (228,881)	\$	(42,557)	\$	1,134,730	\$ 3,289	\$ 43	\$ 6,421	\$ 1,000,683

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2011 ACCOUNT OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2011 TO DECEMBER 31, 2019

	Pro	<u>operty</u>	General <u>Liability</u>	<u>Aı</u>	<u>utomobile</u>	Workers' mpensation	oss Fund ontingecy	Ancilliery Coverages	pense &	<u>Total</u>
Underwriting Income: Regular Contributions	\$ 1,4	499,004	\$ 1,201,551	\$	234,890	\$ 1,554,301	\$ 131,707	\$ 2,587,280	\$ 757,194	\$ 7,965,927
Incurred Liabilities: Claims Expenses	1.	502,240	146,624 632,583		91,234 84,589	541,988 310,789		2,526,135	599,519	779,846 5,655,855
Total Liabilities		502,240	779,207		175,823	852,777	-	2,526,135	599,519	6,435,701
Underwriting Surplus (Deficit)		(3,236)	422,344		59,067	701,524	131,707	61,145	157,675	1,530,226
Adjustments: Investment Income Permanent Transfers		7	23,908		10,052	45,690	6,702	2,662	9,312	98,333 -
Total Adjustments		7	23,908		10,052	45,690	6,702	2,662	9,312	98,333
Gross Statutory Surplus (Deficit) Return of Surplus		(3,229)	446,252 125,000		69,119	747,214 466,666	138,409	63,807 63,593	166,987 161,939	1,628,559 817,198
Net Statutory Surplus (Deficit)	\$	(3,229)	\$ 321,252	\$	69,119	\$ 280,548	\$ 138,409	\$ 214	\$ 5,048	\$ 811,361

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2010 ACCOUNT OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD MARCH 1, 2010 (DATE OF INCEPTION) TO DECEMBER 31, 2019

	<u> </u>	Property	(	General <u>Liability</u>	<u>A</u>	<u>utomobile</u>	<u>C</u>	Workers' Compensation	oss Fund ontingecy	Ancilliery Coverages	xpense & ontingency	<u>Total</u>
Underwriting Income: Regular Contributions	\$	904,713	\$	585,702	\$	145,097	\$	918,380	\$ 109,208	\$ 1,232,757	\$ 459,960	\$ 4,355,817
Incurred Liabilities: Claims Expenses		901,560		198,141		70,173		182,306 258,509		1,222,826	389,756	182,306 3,040,965
Total Liabilities		901,560		198,141		70,173		440,815	-	1,222,826	389,756	3,223,271
Underwriting Surplus		3,153		387,561		74,924		477,565	109,208	9,931	70,204	1,132,546
Adjustments: Investment Income Permanent Transfers		481		25,006		4,222		28,604	4,654	4,073	6,497	73,537 <u>-</u>
Total Adjustments		481		25,006		4,222		28,604	4,654	4,073	6,497	73,537
Gross Statutory Surplus Return of Surplus		3,634		412,567 250,000		79,146		506,169 325,000	113,862	14,004 13,957	76,701 74,206	1,206,083 663,163
Net Statutory Surplus	\$	3,634	\$	162,567	\$	79,146	\$	181,169	\$ 113,862	\$ 47	\$ 2,495	\$ 542,920

## NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2019 CLAIMS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2019 TO DECEMBER 31, 2019

### <u>Coverages</u>

	<u> </u>	Property	General <u>Liability</u>	<u>A</u>	<u>utomobile</u>	Workers' mpensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves	\$	188,140 165,701 553,446	\$ - 20,548 1,137,609	\$	-	\$ 59,545 161,473 2,391,241	\$ 247,685 347,722 4,082,296
Subtotal		907,287	1,158,157		-	2,612,259	4,677,703
Excess Insurance Received Recoverable							- -
Subtotal		-	-		-	-	-
Limited Incurred Claims	\$	907,287	\$ 1,158,157	\$	-	\$ 2,612,259	\$ 4,677,703
Number of Claims		23	60		1	12	96
Average Cost Per Claim	\$	39,447	\$ 19,303	\$	-	\$ 217,688	\$ 48,726

## NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2018 CLAIMS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2018 TO DECEMBER 31, 2019

	Property	General <u>Liability</u>	<u>Aı</u>	utomobile	Workers' mpensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves	\$ -	\$ - 17,768 846,007	\$	-	\$ 243,786 143,930 1,573,488	\$ 243,786 161,698 2,419,495
Subtotal	-	863,775		-	1,961,204	2,824,979
Excess Insurance Received Recoverable						- -
Subtotal	-	-		-	-	
Limited Incurred Claims	\$ -	\$ 863,775	\$	-	\$ 1,961,204	\$ 2,824,979
Number of Claims	-	143		4	30	177
Average Cost Per Claim	\$ -	\$ 6,040	\$	-	\$ 65,373	\$ 15,960

## NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2017 CLAIMS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2017 TO DECEMBER 31, 2019

	Property	General <u>Liability</u>	<u>A</u>	<u>utomobile</u>	Workers' mpensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves	\$ -	\$ 1,248 1,296,733 962,973	\$	2,055	\$ 64,849 228,337 1,125,245	\$ 68,152 1,525,070 2,088,218
Subtotal	 -	2,260,954		2,055	1,418,431	3,681,440
Excess Insurance Received Recoverable						- -
Subtotal	-	-		-	-	
Limited Incurred Claims	\$ -	\$ 2,260,954	\$	2,055	\$ 1,418,431	\$ 3,681,440
Number of Claims	-	170		7	56	233
Average Cost Per Claim	\$ -	\$ 13,300	\$	294	\$ 25,329	\$ 15,800

## NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2016 CLAIMS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2016 TO DECEMBER 31, 2019

	<u>Property</u>	General <u>Liability</u>	<u>A</u>	<u>sutomobile</u>	<u>Cc</u>	Workers' ompensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves	\$ -	\$ 256,030.00 373,088 170,329	\$	449.00 -	\$	63,732.00 274,682 134,929	\$ 320,211.00 647,770 305,258
Subtotal	-	799,447		449.00		473,343	1,273,239
Excess Insurance Received Recoverable							<u>-</u>
Subtotal	-	-		-		-	-
Limited Incurred Claims	\$ -	\$ 799,447	\$	449.00	\$	473,343	\$ 1,273,239
Number of Claims	 -	170		6		37	213
Average Cost Per Claim	\$ -	\$ 4,703	\$	75	\$	12,793	\$ 5,978

## NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2015 CLAIMS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2015 TO DECEMBER 31, 2019

	<u>P</u>	roperty	General <u>Liability</u>	<u>Aı</u>	<u>utomobile</u>	Workers' mpensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves	\$	-	\$ 42,470 966,309 203,731	\$	401,294	\$ 319,972 931,441 307,463	\$ 763,736 1,897,750 511,194
Subtotal		-	1,212,510		401,294	1,558,876	3,172,680
Excess Insurance Received Recoverable							-
Subtotal		-	-		-	-	
Limited Incurred Claims	\$	-	\$ 1,212,510	\$	401,294	\$ 1,558,876	\$ 3,172,680
Number of Claims		-	200		4	103	307
Average Cost Per Claim	\$	-	\$ 6,063	\$	100,324	\$ 15,135	\$ 10,334

## NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2014 CLAIMS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2014 TO DECEMBER 31, 2019

	<u>P</u>	roperty	General <u>Liability</u>	<u>A</u>	utomobile	Workers' mpensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves	\$	-	\$ 3,511 100,106 41,756	\$	121,143	\$ 317,878 232,610 136,500	\$ 442,532 332,716 178,256
Subtotal		-	145,373		121,143	686,988	953,504
Excess Insurance Received Recoverable							-
Subtotal		-	-		-	-	-
Limited Incurred Claims	\$	-	\$ 145,373	\$	121,143	\$ 686,988	\$ 953,504
Number of Claims		-	127		7	58	192
Average Cost Per Claim	\$		\$ 1,145	\$	17,306	\$ 11,845	\$ 4,966

## NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2013 CLAIMS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2013 TO DECEMBER 31, 2019

	<u> 1</u>	<u>Property</u>	General <u>Liability</u>	<u>A</u>	<u>utomobile</u>	Workers' mpensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves	\$	-	\$ 231,519 3 7,315	\$	250,000	\$ 165,355 644,277 97,758	\$ 646,874 644,280 105,073
Subtotal		_	238,837		250,000	907,390	1,396,227
Excess Insurance Received Recoverable							<u>-</u>
Subtotal		-	-		-	-	-
Limited Incurred Claims	\$	-	\$ 238,837	\$	250,000	\$ 907,390	\$ 1,396,227
Number of Claims		_	82		2	48	132
Average Cost Per Claim	\$	-	\$ 2,913	\$	125,000	\$ 18,904	\$ 10,577

## NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2012 CLAIMS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2012 TO DECEMBER 31, 2019

	<u>Pro</u>	pert <u>y</u>	General <u>Liability</u>	<u>A</u>	.utomobile	Workers' mpensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves	\$	-	\$ 932,504 3 16,390	\$	250,000	\$ 369,229 75,087 47,707	\$ 1,551,733 75,090 64,097
Subtotal		-	948,897		250,000	492,023	1,690,920
Excess Insurance Received Recoverable							- -
Subtotal		-	-		-	-	
Limited Incurred Claims	\$	-	\$ 948,897	\$	250,000	\$ 492,023	\$ 1,690,920
Number of Claims		2	63		6	38	109
Average Cost Per Claim	\$	-	\$ 15,062	\$	41,667	\$ 12,948	\$ 15,513

## NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2011 CLAIMS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2011 TO DECEMBER 31, 2019

	Pro	perty	General <u>Liability</u>	<u>A</u>	utomobile	Workers' mpensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves	\$	-	\$ 145,322 5 1,297	\$	91,234	\$ 282,672 214,522 44,794	\$ 519,228 214,527 46,091
Subtotal		-	146,624		91,234	541,988	779,846
Excess Insurance Received Recoverable							<u>-</u>
Subtotal		-	-		-	-	
Limited Incurred Claims	\$	-	\$ 146,624	\$	91,234	\$ 541,988	\$ 779,846
Number of Claims		1	67		3	26	97
Average Cost Per Claim	\$	_	\$ 2,188	\$	30,411	\$ 20,846	\$ 8,040

## NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2010 CLAIMS ANALYSIS--STATUTORY BASIS FOR THE PERIOD MARCH 1, 2010 (DATE OF INCEPTION) TO DECEMBER 31, 2019

Proper	<u>ty</u>		eneral ability	Auto	omobile		Vorkers' npensation		<u>Total</u>
\$	-	\$	-	\$	-	\$	171,840	\$	171,840
							10,466		10,466
	-				-		182,306		182,306
									<u> </u>
	-		-		-		-		
\$	-	\$	-	\$	-	\$	182,306	\$	182,306
	-		44		-		8		52
\$	_	\$	_	\$		\$	22.788	\$	3,506
		Property           \$           -           \$           -           \$           -	Property Li	Property Liability  \$ - \$ -   \$  \$	Property Liability Auto	Property Liability Automobile  \$ - \$ - \$ -    \$ - \$ - \$ -   \$ - 44 -  -	Property         Liability         Automobile         Consider the construction of the construct	Property         Liability         Automobile         Compensation           \$ - \$ - \$ - \$ 171,840         10,466           - 182,306         - 182,306           \$ - \$ - \$ - \$ 182,306           - \$ - \$ - \$ 182,306           - \$ - \$ - \$ 182,306	Property         Liability         Automobile         Compensation           \$ -         \$ -         \$ 171,840         \$ 10,466           -         -         182,306         -           -         -         -         -         -           \$ -         \$ -         \$ 182,306         \$           -         44         -         8

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2019 EXPENSE ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2019 TO DECEMBER 31, 2019

	<u>Paid</u>	<u>Accrued</u>	<u>Total</u>
Excess Insurance Premiums			
Excess Insurance	\$ 13,171,244		\$ 13,171,244
Ancilliary Insurance	3,445,656		3,445,656
Subtotal Excess Insurance	16,616,900	<u>-</u>	16,616,900
Administrative Expenses:			
Actuary		\$ 22,081	22,081
Attorney	15,000		15,000
Auditor		14,306	14,306
Internal Auditor	12,922		12,922
Claims Administrator	66,000	8,585	74,585
Fund Administrator	653,093		653,093
Miscellaneous Expenses	11,970	2,197	14,167
Safety Director	400,316		400,316
Treasurer	15,000		15,000
Risk Management Consultant	102,124		102,124
Underwriting Managers	606,350		606,350
Subtotal Administrative Expenses	1,882,775	47,169	1,929,944
Total Expenses	\$ 18,499,675	\$ 47,169	\$ 18,546,844

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2018 EXPENSE ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2018 TO DECEMBER 31, 2019

	Paid Accrued		<u>Total</u>
Excess Insurance Premiums			
Excess Insurance	\$ 11,930,500		\$ 11,930,500
Ancilliary Insurance	3,193,786		3,193,786
Subtotal Excess Insurance	15,124,286		15,124,286
Administrative Expenses:			
Actuary	22,081		22,081
Attorney	15,000		15,000
Auditor	14,305		14,305
Internal Auditor	16,100		16,100
Claims Administrator	66,000		66,000
Fund Administrator	598,685		598,685
Miscellaneous Expenses	1,277		1,277
Safety Director	379,433		379,433
Treasurer	15,000		15,000
Risk Management Consultant	100,000		100,000
Underwriting Managers	427,633		427,633
Subtotal Administrative Expenses	1,655,514	-	1,655,514
Total Expenses	\$ 16,779,800	-	\$ 16,779,800

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2017 EXPENSE ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2017 TO DECEMBER 31, 2019

	<u>Paid</u>	<u>Accrued</u>	<u>Total</u>
Excess Insurance Premiums			
Excess Insurance	\$ 10,914,353		\$ 10,914,353
Ancilliary Insurance	3,988,138		3,988,138
Subtotal Excess Insurance	14,902,491	-	14,902,491
Administrative Expenses:			
Actuary	22,324		22,324
Attorney	15,000		15,000
Auditor	14,025		14,025
Claims Administrator	61,625		61,625
Fund Administrator	604,917		604,917
Miscellaneous Expenses	5,672		5,672
Safety Director	381,250		381,250
Treasurer	15,000		15,000
Risk Management Consultant	100,000		100,000
Underwriting Managers	432,083		432,083
Subtotal Administrative Expenses	1,651,896	-	1,651,896
Total Expenses	\$ 16,554,387	-	\$ 16,554,387

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2016 EXPENSE ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2016 TO DECEMBER 31, 2019

	<u>Paid</u>	<u>Accrued</u>	<u>Total</u>
Excess Insurance Premiums			
Excess Insurance	\$ 10,973,270		\$ 10,973,270
Ancilliary Insurance	4,076,028		4,076,028
Subtotal Excess Insurance	15,049,298	-	15,049,298
Administrative Expenses:			
Actuary	22,418		22,418
Attorney	15,000		15,000
Auditor	14,000		14,000
Claims Administrator	58,500		58,500
Fund Administrator	598,149		598,149
Miscellaneous Expenses	6,645		6,645
Safety Director	374,579		374,579
Treasurer	14,750		14,750
Underwriting Managers	429,401		429,401
Subtotal Administrative Expenses	1,533,442		1,533,442
Total Expenses	\$ 16,582,740	-	\$ 16,582,740

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2015 EXPENSE ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2015 TO DECEMBER 31, 2019

	<u>Paid</u>	<u>Accrued</u>	<u>Total</u>
Excess Insurance Premiums			
Excess Insurance	\$ 11,153,266		\$ 11,153,266
Ancilliary Insurance	4,174,917		4,174,917
Subtotal Excess Insurance	15,328,183	-	15,328,183
Administrative Expenses:			
Actuary	20,797		20,797
Attorney	15,000		15,000
Auditor	13,500		13,500
Claims Administrator	60,000		60,000
Fund Administrator	613,893		613,893
Miscellaneous Expenses	5,743		5,743
Safety Director	372,477		372,477
Treasurer	15,000		15,000
Underwriting Managers	451,407		451,407
Subtotal Administrative Expenses	1,567,817	-	1,567,817
Total Expenses	\$ 16,896,000	-	\$ 16,896,000

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2014 EXPENSE ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2014 TO DECEMBER 31, 2019

	<u>Paid</u>	<u>Accrued</u>	<u>Total</u>
Excess Insurance Premiums			
Excess Insurance	\$ 9,562,666	Ç	9,562,666
Ancilliary Insurance	3,722,312		3,722,312
Subtotal Excess Insurance	13,284,978	-	13,284,978
Administrative Expenses:			
Actuary	20,604		20,604
Attorney	15,000		15,000
Auditor	12,750		12,750
Claims Administrator	35,708		35,708
Fund Administrator	534,442		534,442
Miscellaneous Expenses	5,239		5,239
Safety Director	324,748		324,748
Treasurer	15,000		15,000
Underwriting Managers	392,985		392,985
Subtotal Administrative Expenses	1,356,476	-	1,356,476
Total Expenses	\$ 14,641,454	- (	5 14,641,454

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2013 EXPENSE ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2013 TO DECEMBER 31, 2019

	<u>Paid</u>	<u>Accrued</u>	<u>Total</u>
Excess Insurance Premiums			
Excess Insurance	\$ 5,601,171		\$ 5,601,171
Ancilliary Insurance	 3,181,409		3,181,409
Subtotal Excess Insurance	8,782,580	-	8,782,580
Administrative Expenses:			
Actuary	20,206		20,206
Attorney	15,000		15,000
Auditor	12,650		12,650
Claims Administrator	12,000		12,000
Fund Administrator	348,645		348,645
Miscellaneous Expenses	6,360		6,360
Safety Director	228,001		228,001
Treasurer	15,000		15,000
Underwriting Managers	 258,271		258,271
Subtotal Administrative Expenses	916,133	-	916,133
Total Expenses	\$ 9,698,713	-	\$ 9,698,713

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2012 EXPENSE ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2012 TO DECEMBER 31, 2019

	<u>Paid</u>	<u>Accrued</u>	<u>Total</u>
Excess Insurance Premiums			
Excess Insurance	\$ 4,168,463		\$ 4,168,463
Ancilliary Insurance	2,781,870		2,781,870
Subtotal Excess Insurance	 6,950,333	-	6,950,333
Administrative Expenses:			
Actuary	20,000		20,000
Attorney	15,000		15,000
Auditor	11,941		11,941
Claims Administrator	11,000		11,000
Fund Administrator	301,005		301,005
Miscellaneous Expenses	2,227		2,227
Safety Director	206,879		206,879
Treasurer	15,000		15,000
Underwriting Managers	 219,349		219,349
Subtotal Administrative Expenses	 802,401	-	802,401
Total Expenses	\$ 7,752,734	-	\$ 7,752,734

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2011 EXPENSE ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2011 TO DECEMBER 31, 2019

	<u>Paid</u>	<u>Accrued</u>	<u>Total</u>
Excess Insurance Premiums			
Excess Insurance	\$ 2,530,201		\$ 2,530,201
Ancilliary Insurance	2,526,135		2,526,135
Subtotal Excess Insurance	 5,056,336	-	5,056,336
Administrative Expenses:			
Actuary	20,259		20,259
Auditor	11,200		11,200
Claims Administrator	5,000		5,000
Fund Administrator	215,146		215,146
Legal Fee Reimbursement to Camden County	12,500		12,500
Miscellaneous Expenses	2,879		2,879
Safety Director	162,388		162,388
Treasurer	15,000		15,000
Underwriting Managers	 155,147		155,147
Subtotal Administrative Expenses	 599,519	-	599,519
Total Expenses	\$ 5,655,855	-	\$ 5,655,855

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2010 EXPENSE ANALYSIS--STATUTORY BASIS FOR THE PERIOD MARCH 1, 2010 (DATE OF INCEPTION) TO DECEMBER 31, 2019

	<u>Paid</u>	<u>Accrued</u>	<u>Total</u>
Excess Insurance Premiums			
Excess Insurance	\$ 1,428,383		\$ 1,428,383
Ancilliary Insurance	 1,222,826		 1,222,826
Subtotal Excess Insurance	 2,651,209	-	2,651,209
Administrative Expenses:			
Actuary	16,361		16,361
Auditor	10,000		10,000
Fund Administrator	124,930		124,930
Legal Fee Reimbursement to Camden County	20,000		20,000
Miscellaneous Expenses	4,805		4,805
Safety Director	104,970		104,970
Treasurer	15,000		15,000
Underwriting Managers	 93,690		93,690
Subtotal Administrative Expenses	389,756	-	389,756
Total Expenses	\$ 3,040,965	-	\$ 3,040,965

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2019 PROGRAM SUMMARY--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2019 TO DECEMBER 31, 2019

		Property	General <u>Liability</u>		<u>Auto</u>		Workers Compensation		
Each Aggregate	\$26	60,000,000	\$20,000,000 \$20,000,000 \$30,000,000 N/A		5	STATUTORY			
Fund Retention (2)	\$	150,000		\$250,000		\$250,000		\$500,000	
Excess Insurers		rich, Mitsui, arr, Velocity	Uı	nderwriters at Lloyd	l's, N	ational Casualty		afety National, Wesco, nderwriters at Lloyd's	
Number of Participants		10		10		10		10	
Incurred Liabilities: Claims (Schedule D) Administrative Expenses (1)	\$	907,287 6,656,580	\$	1,158,157 4,060,765	\$	- 94,115	\$	2,612,259 4,289,728	
	\$	7,563,867	\$	5,218,922	\$	94,115	\$	6,901,987	

<sup>(1)</sup> Allocated on the basis of assessments and transfers by coverage to total net of Property, General Liability Auto, and Workers Compensation account insurance premiums.

<sup>(2)</sup> Participants' individual fund retention may differ and are available at the office of the Fund Executive Director.

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2018 PROGRAM SUMMARY--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2018 TO DECEMBER 31, 2019

	<u>Property</u>	General <u>Liability</u>			<u>Auto</u>		Workers mpensation
Each Aggregate	\$260,000,000	\$20,000,000 \$20,000,000 \$30,000,000 N/A				ST	ATUTORY
Fund Retention (2)	\$0	\$2	250,000	\$2	250,000	\$500,000	
Excess Insurers	Zurich, Mitsui, Starr, Velocity	Unde	rwriters at Lloyc	d's, Nation	nal Casualty		ety National, Wesco, derwriters at Lloyd's
Number of Participants	9		9		9		9
Incurred Liabilities: Claims (Schedule D) Administrative Expenses (1)	\$ - 5,708,039	\$	863,775 3,137,508	\$	- 118,478	\$	1,961,204 4,621,989
	\$ 5,708,039	\$	4,001,283	\$	118,478	\$	6,583,193

<sup>(1)</sup> Allocated on the basis of assessments and transfers by coverage to total net of Property, General Liability Auto, and Workers Compensation account insurance premiums.

<sup>(2)</sup> Participants' individual fund retention may differ and are available at the office of the Fund Executive Director.

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2017 PROGRAM SUMMARY--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2017 TO DECEMBER 31, 2019

		Propert <u>y</u>	General <u>Liability</u> <u>Auto</u>		<u>C</u>	Workers ompensation		
Each Aggregate	\$26	60,000,000	\$25,000,000 \$25,000,000 \$35,000,000 N/A		S	TATUTORY		
Fund Retention (2)		\$0		\$250,000		\$250,000	\$500,000	
Excess Insurers		rich, Mitsui, arr, Velocity	Un	derwriters at Lloyd	l's, Na	ational Casualty		fety National, Wesco, nderwriters at Lloyd's
Number of Participants		10		10		10		10
Incurred Liabilities: Claims (Schedule D) Administrative Expenses (1)	\$	- 5,077,734	\$	2,260,954 3,036,667	\$	2,055 95,109	\$	1,418,431 4,356,739
	\$	5,077,734	\$	5,297,621	\$	97,164	\$	5,775,170

<sup>(1)</sup> Allocated on the basis of assessments and transfers by coverage to total net of Property, General Liability Auto, and Workers Compensation account insurance premiums.

<sup>(2)</sup> Participants' individual fund retention may differ and are available at the office of the Fund Executive Director.

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2016 PROGRAM SUMMARY--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2016 TO DECEMBER 31, 2019

	<u>Property</u>		General <u>Liability</u>		<u>Auto</u>	<u>C</u>	Workers ompensation
Each Aggregate	\$260,000,000		\$25,000,000 \$25,000,000 \$35,000,000 N/A				STATUTORY
Fund Retention (2)	\$0		\$250,000		\$250,000		\$500,000
Excess Insurers	Zurich, Mitsui, Scottsdale, Starr	U	nderwriters at Lloyd	ďs, N	lational Casualty		afety National, Wesco, nderwriters at Lloyd's
Number of Participants	10		10		10	10	
Incurred Liabilities: Claims (Schedule D) Administrative Expenses (1)	\$ - 4,982,078	\$	799,447 2,910,396	\$	449 83,855	\$	473,343 4,530,383
	\$ 4,982,078	\$	3,709,843	\$	84,304	\$	5,003,726

<sup>(1)</sup> Allocated on the basis of assessments and transfers by coverage to total net of Property, General Liability Auto, and Workers Compensation account insurance premiums.

<sup>(2)</sup> Participants' individual fund retention may differ and are available at the office of the Fund Executive Director.

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2015 PROGRAM SUMMARY--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2015 TO DECEMBER 31, 2019

	Property		General <u>Liability</u>		<u>Auto</u>	<u>Cc</u>	Workers ompensation
Each Aggregate	\$260,000,000	\$25,000,000 \$25,000,000 \$35,000,000 N/A		S	TATUTORY		
Fund Retention (2)	\$0	Ç	\$250,000		\$250,000		\$500,000
Excess Insurers	Zurich, Mitsui, Scottsdale, Starr	Und	erwriters at Lloyc	d's, Na	ational Casualty	Llo	nderwriters at byd's, Safety ational, Arch, Wesco
Number of Participants	10		10		10		10
Incurred Liabilities: Claims (Schedule D) Administrative Expenses (1)	\$ - 4,547,931	\$	1,212,510 2,893,242	\$	401,294 87,857	\$	1,558,876 5,192,053
	\$ 4,547,931	\$	4,105,752	\$	489,151	\$	6,750,929

<sup>(1)</sup> Allocated on the basis of assessments and transfers by coverage to total net of Property, General Liability Auto, and Workers Compensation account insurance premiums.

<sup>(2)</sup> Participants' individual fund retention may differ and are available at the office of the Fund Executive Director.

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2014 PROGRAM SUMMARY--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2014 TO DECEMBER 31, 2019

	Property		General <u>Liability</u>			<u>Auto</u>		Workers empensation		
Each Aggregate	\$260,000,00	\$260,000,000 \$25,000,000 \$45,000,000						\$25,000,000 N/A	S	TATUTORY
Fund Retention (2)	\$0		\$25	50,000		\$250,000	\$500,000			
Excess Insurers	Zurich, RSU Underwriters Lloyd's, Scottsdale	at	Underwriters at Lloyd's, Marke			ional Casualty,	Llo	derwriters at byd's, Safety itional, Arch, Wesco		
Number of Participants	9			9		9	9			
Incurred Liabilities: Claims (Schedule D) Administrative Expenses (1)	\$ - 3,791,23		\$	145,373 2,658,577	\$	121,143 79,513	\$	686,988 4,389,813		
	\$ 3,791,23	39 5	\$	2,803,950	\$	200,656	\$	5,076,801		

<sup>(1)</sup> Allocated on the basis of assessments and transfers by coverage to total net of Property, General Liability Auto, and Workers Compensation account insurance premiums.

<sup>(2)</sup> Participants' individual fund retention may differ and are available at the office of the Fund Executive Director.

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2013 PROGRAM SUMMARY--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2013 TO DECEMBER 31, 2019

	<u>Property</u>		General <u>Liability</u>	<u>(</u>	Workers Compensation	
Each Aggregate	\$260,000,000		0,000,000/\$25,000,000 0,000,000/\$45,000,000	00	STATUTORY	
Fund Retention (2)	\$0		\$250,000	\$250,000		\$500,000
Excess Insurers (3)	Zurich RSUI		*Star Insurance Com Underwrite		Star Insurance Company Safety, Wesco	
Number of Participants	6		6	6		6
Incurred Liabilities: Claims (Schedule D) Administrative Expenses (1)	\$ - 2,600,66	\$	238,837 3,258,737	\$ 250,00 61,05		907,390 596,854
	\$ 2,600,66	) \$	3,497,574	\$ 311,05	4 \$	1,504,244

<sup>(1)</sup> Allocated on the basis of assessments and transfers by coverage to total net of Property, General Liability Auto, and Workers Compensation account insurance premiums.

<sup>(2)</sup> Participants' individual fund retention may differ and are available at the office of the Fund Executive Director.

<sup>(3) \*</sup>Star was excess carrier though June 2013

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2012 PROGRAM SUMMARY--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2012 TO DECEMBER 31, 2019

	<u> </u>	Property		General <u>Liability</u>		<u>Auto</u>		Workers mpensation	
Each Aggregate	\$26	0,000,000	•	0,000,000 5,000,000	\$20	0,000,000 N/A	ST	ATUTORY	
Fund Retention (2)		\$0	\$	250,000	250,000	\$	500,000		
Excess Insurers		Zurich RSUI	Star Insurance Company, Starr Indemnity					Star Insurance Company	
Number of Participants		6	6		6		6		
Incurred Liabilities: Claims (Schedule D) Administrative Expenses (1)	\$ 	- 2,318,431 2,318,431	\$	948,897 1,225,760 2,174,657	\$	250,000 267,360 517,360	\$	492,023 1,159,313 1,651,336	
	<u> </u>	2,318,431	Φ	2,174,657	Ф	517,360	Ф	1,051,336	

<sup>(1)</sup> Allocated on the basis of assessments and transfers by coverage to total net of Property, General Liability Auto, and Workers Compensation account insurance premiums.

<sup>(2)</sup> Participants' individual fund retention may differ and are available at the office of the Fund Executive Director.

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2011 PROGRAM SUMMARY--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2011 TO DECEMBER 31, 2019

	<u>Property</u>			General <u>Liability</u>		<u>Auto</u>	<u>C</u>	Workers ompensation	
Each Aggregate	\$20	60,000,000		0,000,000 5,000,000	\$2	0,000,000 N/A	S	TATUTORY	
Fund Retention (2)		\$0	\$	\$250,000	(	\$250,000	\$250,000		
Excess Insurers	l	_exington RSUI	Star Insurance Company, Starr Indemnity					Star Insurance Company	
Number of Participants		3	3		3		3		
Incurred Liabilities: Claims (Schedule D) Administrative Expenses (1)	\$	- 1,501,250	\$	146,624 806,658	\$	91,234 130,573	\$	541,988 691,239	
	\$	1,501,250	\$	953,282	\$	221,807	\$	1,233,227	

<sup>(1)</sup> Allocated on the basis of assessments and transfers by coverage to total net of Property, General Liability Auto, and Workers Compensation account insurance premiums.

<sup>(2)</sup> Participants' individual fund retention may differ and are available at the office of the Fund Executive Director.

### NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2010 PROGRAM SUMMARY--STATUTORY BASIS FOR THE PERIOD MARCH 1, 2010 (DATE OF INCEPTION) TO DECEMBER 31, 2019

	Prope	<u>erty</u>	_	General Liability		<u>Auto</u>	_	Vorkers npensation	
Each Aggregate	\$260,000	0,000		,000,000,000,000,000,000,000,000	\$20	,000,000 N/A	STA	ATUTORY	
Fund Retention (2)	\$0		\$2	250,000	\$2	50,000	\$250,000		
Excess Insurers	Lexing RSI	-	Star Insurance Company, Starr Indemnity					Star Insurance Company	
Number of Participants	2		2		2		2		
Incurred Liabilities: Claims (Schedule D) Administrative Expenses (1)	\$	- 902,652	\$	- 332,351	\$	- 96,119	\$	182,306 487,018	
	\$ 9	902,652	\$	332,351	\$	96,119	\$	669,324	

<sup>(1)</sup> Allocated on the basis of assessments and transfers by coverage to total net of Property, General Liability Auto, and Workers Compensation account insurance premiums.

<sup>(2)</sup> Participants' individual fund retention may differ and are available at the office of the Fund Executive Director.

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND SCHEDULE OF CASH, CASH EQUIVALENTS AND INVESTMENTS--STATUTORY BASIS AS OF DECEMBER 31, 2019

<u>Description</u>	<u>Amount</u>
Cash and Cash Equivalents	
First Colonial Bank General Account Workers' Compensation Claims Account Liability Claims Account Property Claims Account	\$ 29,576 377,672 7,088,487 (349,134)
Investors Bank Investment Account	8,107,581
Wilmington Trust	0.440
Federated Government Obligations Money Market Fund	 9,412
Total Cash and Cash Equivalents	 15,263,593
<u>Investments</u>	
Wilmington Trust - Investment Account	 15,347,989
Total Cash, Cash Equivalents and Investements per Schedule A - Historical Balance SheetStatutory Basis	\$ 30,611,582
Total Cash, Cash Equivalents and Investements by Fund Year:	
2019 2018 2017 2016 2015 2014 2013 2012 2011	\$ 4,375,301 4,397,699 4,567,508 3,969,169 3,611,513 3,596,826 2,604,995 1,385,972 1,301,387 801,212
	\$ 30,611,582

# NEW JERSEY COUNTIES EXCESS JOINT INSURANCE FUND SCHEDULE OF ACCRUED EXPENSES--STATUTORY BASIS AS OF DECEMBER 31, 2019

<u>Description</u>	Fund Year	<u> </u>	<u>Amount</u>
Administrative Expenses: Actuary - The Actuarial Advantage, Inc.	2019 2019	\$	22,081
Auditor - Bowman & Company LLP Claims Administration - Qual Lynx Miscellaneous Expenses	2019 2019 2019		14,306 8,585 2,197
Total Administrative Expenses			47,169
Total Accrued Expenses per Schedule A - Historical Balance SheetStatutory Basis		\$	47,169

# SCHEDULE OF FINDINGS AND RECOMMENDATIONS FOR THE YEAR ENDED DECEMBER 31, 2019

### SCHEDULE OF FINDINGS AND RECOMMENDATIONS

This section identifies the significant deficiencies, material weaknesses, and instances of noncompliance related to the financial statements that are required to be reported in accordance with <u>Government Auditing Standards</u> and in compliance with audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

### SCHEDULE OF FINANCIAL STATEMENT FINDINGS

None.

### SUMMARY SCHEDULE OF PRIOR YEAR AUDIT FINDINGS AS PREPARED BY MANAGEMENT

This section identifies the status of prior year audit findings related to the financial statements that are required to be reported in accordance with <u>Government Auditing Standards</u>.

There were no findings in the prior year.

### **APPRECIATION**

We express our appreciation for the assistance provided to us during our audit.

Respectfully submitted,

BOWMAN & COMPANY LLP Certified Public Accountants & Consultants

James J. Miles, Jr